



**KARLIN DANIEL
& ASSOCIATES, INC.**



SOUTH FLORIDA WATER MANAGEMENT DISTRICT

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TO WHOM IT MAY CONCERN

November 5, 2001

In 1998 we selected, through our request for proposals process, the firm of Karlin Daniel & Associates, Inc. of Stuart Florida, to conduct our surplus property auctions, which we normally hold once a year. In 2001 we renewed the contract with Karlin Daniel & Associates after again going through the competitive process.

Our reasons for choosing Karlin Daniel are numerous. Above all are their professionalism in all phases of the relationship, from their excellent proposal packages, their pre-sale advice and assistance, their auction day mobile office and sales staff performance, and their outstanding sales reports and post-sale support to us and our buyers. Each phase is well planned, prepared, and executed. They produce a great sale announcement brochure, have an extensive mailing list of perspective buyers, and their web site is full of color photographs and details on our sales items.

We are also very pleased with the sale results that Karlin Daniel & Associates achieve in getting good money for our equipment and vehicles. In addition, they have reduced our auction costs by providing all the support equipment and staff necessary for a successful sale. Recently we had our largest sale ever, in terms of dollars received, and it went very smoothly.

We gladly recommend Karlin Daniel & Associates to any organization for their auctioneering requirements.

Sincerely,

James L. Bartlett
Asset Management Specialist
General Services Division
Finance and Administration Department

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