



**KARLIN DANIEL
& ASSOCIATES, INC.**

Bernhard K. Weyhausen

18 EAST HIGH POINT ROAD
STUART, FLORIDA 34996
TEL. 407 220-1346
(561)

July 25, 1997

Karlin Daniel & Associates, Inc.
50 SE Kindred Street
Stuart, FL 34994

Gentlemen,

This is to thank you for a job well done, auctioning my waterfront lot in Boca Raton on June 26, 1997.

I had tried to sell this property on and off during the past 5 years through a number of reputable Boca realtors - without success!

Within less than 1 month your firm efficiently advertized and successfully auctioned the lot, closing the transaction only 30 days later.

I will now admit that I was somewhat reluctant to agree to an absolute auction, which I finally did after watching your staff's performance during a couple of other local auctions.

Not only did I finally get a quick sale, but also at fair market value in a price range that had been accurately forecast by Bobby Smith, who was in charge of my case and did an excellent job throughout.

You are a well-functioning team, all true professionals!! My only regret is that I did not get in touch with you years earlier.

Sincerely yours,

B. Weyhausen